

Emerald Saleyards Committee Meeting Minutes

29 January 2019

Meeting chaired by: Cr Christine Rolfe

Present: Cr Megan Daniels (arrived 9:15am), Michelle Webster, Tim Maguire, Andrew Gissel, Nick Edwards (Elders), Ian Burnett (Agforce).

Apologies: Cr Gail Nixon, Steven Opperman (LRTAQ), Terry Ray (Landmark).

Minute Taker: Kelly Barns

Item	Topic	Discussion Summary	Action
		Meeting Commenced 9:01am	
	Confirmation of Minutes from Previous Meeting	The minutes of the previous Emerald Saleyards Coordination Committee held on 26 October 2018 were confirmed.	

1	Business and Action Arising from Previous Minutes	Tim Maguire advised the committee that he is still awaiting response from client in relation to an arrangement regarding the location of a chiller box for Kangaroos at the Springsure Saleyards site.	
2	Workplace Health and Safety	Tim Maguire advised the committee that there are no current outstanding Workplace Health and Safety matters. Maintenance was undertaken over the Christmas break to alleviate any potential WHS problems.	
3	Financial Update	<p>Andrew Gissel advised the committee that as at 31 December 2018:</p> <ul style="list-style-type: none"> • Net profit for the year of \$28K which is \$44K better than expected (\$16K loss). • Revenue (\$695K) is \$120K or 21% above budget (\$574K) with all major revenue lines contributing to the better than expected result. • Operating expenses (\$528K) are \$86K or 19% over budget (\$442K) with an overspend on Employee Cost (\$37K) and Materials (\$50K) reflecting the increase in activity. • December is traditionally a quiet month for cattle numbers; however, throughput (5,392) was up significantly on last year (3,252) as well as on budget (3,206). YTD throughput (59,149) is up by 14,252 head or 34% on budget (44,897). • Aged debtors have decreased by \$34K from \$80K to \$46K with \$1.6K in 90 days and nothing in 60 days. • Capital expenditure continues to impress with 53% of the budget (\$482K) spent or committed. <p><u>Capital Projects</u></p> <p>Additional Selling Pens - adjacent to Draft Area</p> <ul style="list-style-type: none"> • Completed December 2018. <p>Additional Drafting Facility</p> <ul style="list-style-type: none"> • Completed, but needs two air gates automated (efficiency) and overhead catwalk and stairs constructed (safety issue). <p>Replacement of the Electrical Service Pits</p> <ul style="list-style-type: none"> • Two completed, two to go. 	

		<p>Light pole Replacement</p> <ul style="list-style-type: none"> • Estimated completion February 2019. 	
4	Building Our Regions Round 4 - Funding	<p>Michelle Webster advised the committee that:</p> <ul style="list-style-type: none"> • We are awaiting announcement of the Minister from the State Government regarding the outcome of the Building Our Regions Round 4 funding. We had put in applications for funding for the hay shed, dump ramp and cattle holding yards. We hope to hear news regarding the outcome of this funding in the upcoming weeks. 	
5	Saleyards Manager Update	<p>Tim Maguire advised the committee that:</p> <p>Operational Matters</p> <p>Hay contract</p> <ul style="list-style-type: none"> • Last couple years the Saleyards has gone out annual basis for hay. At the last saleyards meeting it was decided to go out on a quarterly basis. Local growers have advised that they do have production peaks throughout the year, however they are significantly dearer than producers further afield. During discussions with local growers they don't see that their cost of production going down to reduce the bale cost from \$88.00. <p>Drainage</p> <ul style="list-style-type: none"> • The saleyards have quite a significant drainage problem due to the lay of the land and the nature of the business. A worker was contracted to clear the drainage pipes over the Christmas break. However, a whole day's work came to a high cost and they were only able to make it 40-50 meters through the drainage system. Further solutions will be sought after to clear the drainage blockages. <p>Double Decker Dump Ramp</p> <ul style="list-style-type: none"> • The ramp which divides cattle going upstairs or downstairs on trucks needed significant repairs which was conducted over Christmas. <p>Water Troughs</p> <ul style="list-style-type: none"> • Water troughs have been installed, completing those capital works projects. 	

		<ul style="list-style-type: none"> • Number of large troughs are now sitting on concrete pads to stop erosion at the trough base. <p>Manure Cleaning</p> <ul style="list-style-type: none"> • 330 cubic metres or 10 road trains worth of material was removed from the back-delivery yards. • As the sale numbers increase more yard cleaning will be incurred. <p>Sale Numbers</p> <ul style="list-style-type: none"> • First two sales this year have brought very good numbers. This is sadly due to the drought season. <p>Proway Draft Facility</p> <ul style="list-style-type: none"> • The Proway Draft system was incurring issues whereby the pins were not locking in the way they should causing beasts to hit the gate. Proway sent out an employee to fix the issues where he almost completely rebuilt the machine and recoded the software. The facility is working extremely well now, and they were very happy with the service they received from Proway. • Cr Rolfe asked whether any more options have come forth from the Livestock Exchange headquarters regarding alternatives to using a TV for communicating sales figures. Tim advised that Livestock Exchange has informed that most people are working around this via an app. <p>Capital Works Projects</p> <ul style="list-style-type: none"> • Gurneys Electrical and Refrigeration should be here next week to complete the lighting upgrade. 	
6	General Business	<p>The committee discussed general business as follows:</p> <p>2019/2020 Projects – Budget Considerations</p> <p>Michelle Webster advised that Council is taking a sterner approach to the delivery of capital projects. Delivery of capital projects are expected to be able to be completed within the financial year, otherwise they will not be considered at this stage.</p> <p>Tim Maguire advised that the saleyards will be slowing down regarding capital projects and budget. Only outstanding items are yard shade and truck driver catwalks.</p>	

		<ul style="list-style-type: none"> • Cr Rolfe asked Tim Maguire if maintenance on the loading ramp has been progressed since the last meeting. Tim advised that Tyrone from Infrastructure has requested a quote. Discussions followed regarding whether having the ramp enhances the saleyards. Tim advised that it does not and can get in the way of road trains when attempting to use the dump ramps. Tim to investigate moving it to another location. • Cr Rolfe suggested timing the July Stakeholders meetings around the Saleyards Expo being held in Roma, as we may be able to attract attendees on their way through. Look at inviting Rachael O'Brien who lives out at Longreach. <p>Next Meeting The next meeting of the committee will be held on 22 April 2019, to be confirmed.</p>	<p>Action: Andrew to progress with LE program marketing data.</p> <p>Action: Tim to investigate moving loading ramp to another location.</p> <p>Action: Kelly to organise suitable time for stakeholders meeting in view of Roma Saleyards Expo.</p>
		Meeting Closed at 10:17am	